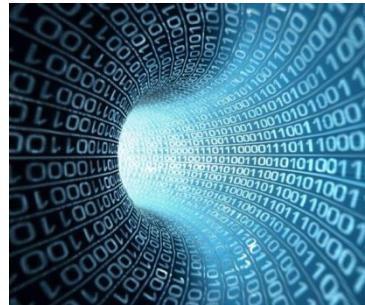


# Riesgos Emergentes en Transporte de Mercancías

# Riesgos Emergentes en el Transporte

“From acts of God to acts of man, we are at the forefront of **emerging risk**, relentlessly committed to addressing the concerns that keep our customers awake at night.”

Charles Franks, TMK Group CEO



| Balance Sheet                              |              |                                     |              |
|--|--------------|-------------------------------------|--------------|
| As of December 31, 2011 (000s)             |              |                                     |              |
| Assets                                     |              | Liabilities                         |              |
| Cash                                       | 481          | Accounts Payable                    | 625          |
| Marketable Securities                      | 1,346        | Current Portion L-T Debt            | 1,021        |
| Accounts Receivable                        | 1,677        | Taxes Payable                       | 36           |
| Inventory                                  | 2,936        | Accrued Expenses                    | 157          |
| Prepaid Expenses                           | 172          | Total Current Liabilities           | 1,839        |
| Other Current Assets                       | 58           |                                     |              |
| Total Current Assets                       | 6,670        | Long-term Debt                      | 2,332        |
|  |              | <b>Total Liabilities</b>            | <b>4,171</b> |
| Gross Value of Property, Plant & Equipment | 2,019        | <b>Stockholders Equity</b>          |              |
| Accumulated Depreciation                   | (664)        | Common Stock and Paid-in Cap        | 194          |
| Net Property, Plant, Equipment             | 1,355        | Retained Earnings                   | 4,009        |
|  |              | Total Shareholders' Equity          | 4,203        |
| Note Receivable                            | 349          |                                     |              |
| <b>Total Assets</b>                        | <b>8,374</b> | <b>Total Liabilities and Equity</b> | <b>8,374</b> |

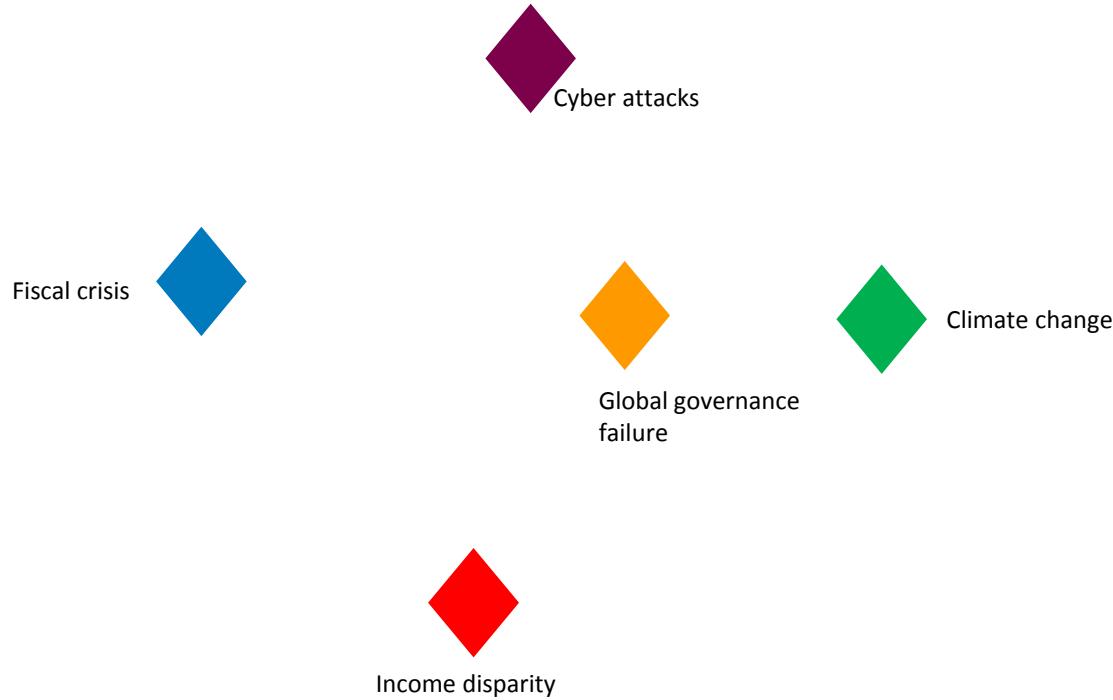
# Evolución en la percepción del Riesgo

## Probabilidad

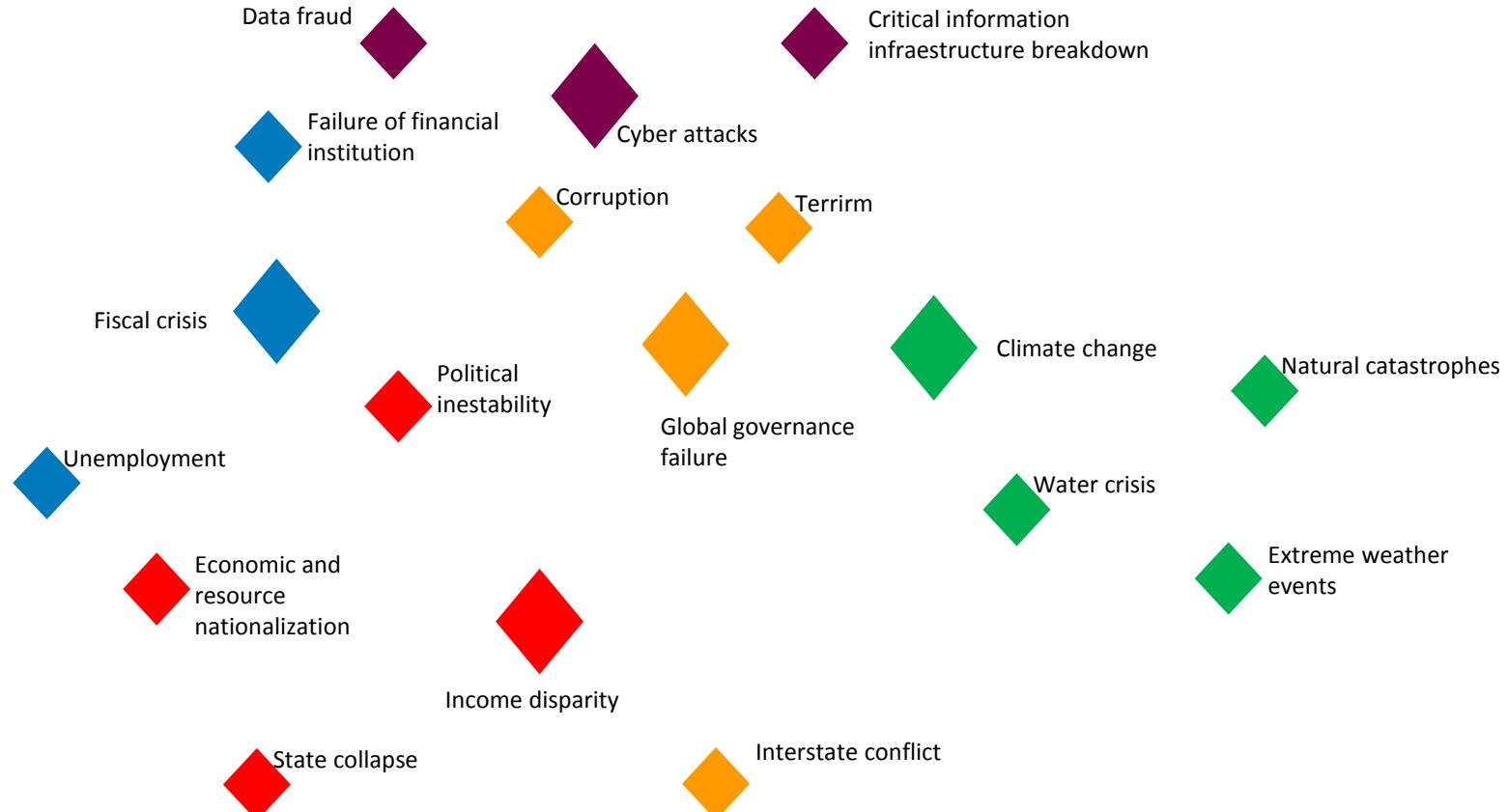
|     | 2007   | 2008                            | 2009                            | 2010                    | 2011                | 2012                            | 2013                               | 2014                    |
|-----|--|---------------------------------|---------------------------------|-------------------------|---------------------|---------------------------------|------------------------------------|-------------------------|
| 1st | Breakdown of critical information infrastructure | Asset price collapse            | Asset price collapse            | Asset price collapse    | Storms and cyclones | Severe income disparity         | Severe income disparity            | Severe income disparity |
| 2nd | Chronic disease in developed countries           | Middle East instability         | Slowing Chinese economy         | Slowing Chinese economy | Flooding            | Chronic fiscal imbalances       | Chronic fiscal imbalances          | Extreme weather events  |
| 3rd | Oil price shock                                  | Failed and failing states       | Chronic disease                 | Chronic disease         | Corruption          | Rising greenhouse gas emissions | Rising greenhouse gas emissions    | Unemployment            |
| 4th | China economic hardlanding                       | Oil and gas price spike         | Global governance gaps          | Fiscal crisis           | Biodiversity loss   | Cyber attacks                   | Water supply crisis                | Climate change          |
| 5th | Asset price collapse                             | Chronic disease developed world | Retrenchment from globalization | Global governance gaps  | Climate change      | Water supply crisis             | Mismanagement of population ageing | Cyber attacks           |

SOURCE: World Economic Forum. Global Risk 2014

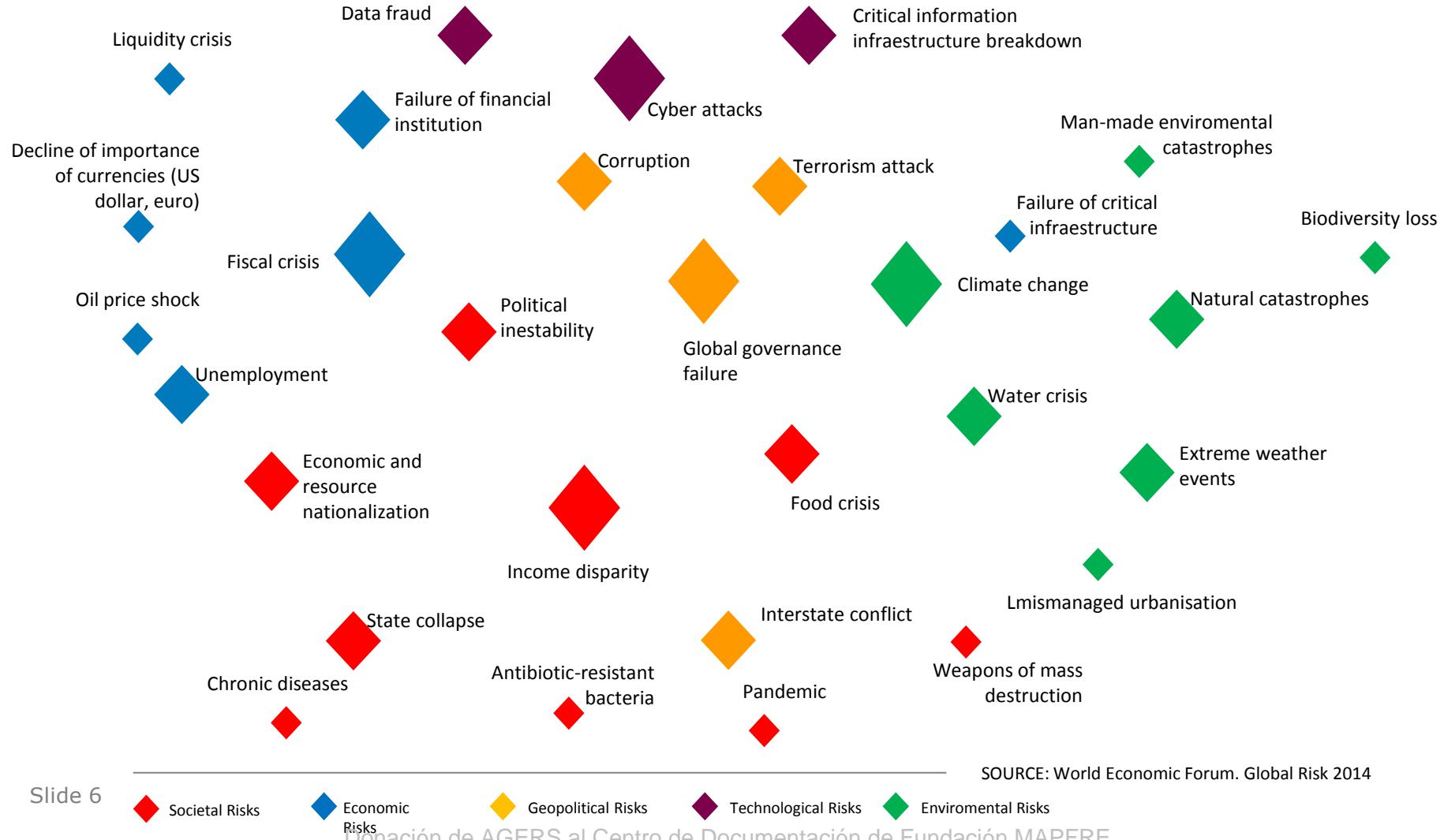
# Interconexión de los riesgos globales



# Interconexión de los riesgos globales



# Interconexión de los riesgos globales



# Riesgos emergentes en el transporte

## NUEVAS OPORTUNIDADES, CAMBIOS, NUEVOS RIESGOS

Compromisos en suministro    Acumulación de mercancías

Transmisión de información

Embargos

Sanciones

Soluciones logísticas

Cumplimiento normativo

Crisis reputacional



TDI

Project Cargo DSU

Riesgo Político

Ciber Riesgo

Riesgo Reputacional

War on Land

Stock Through Put

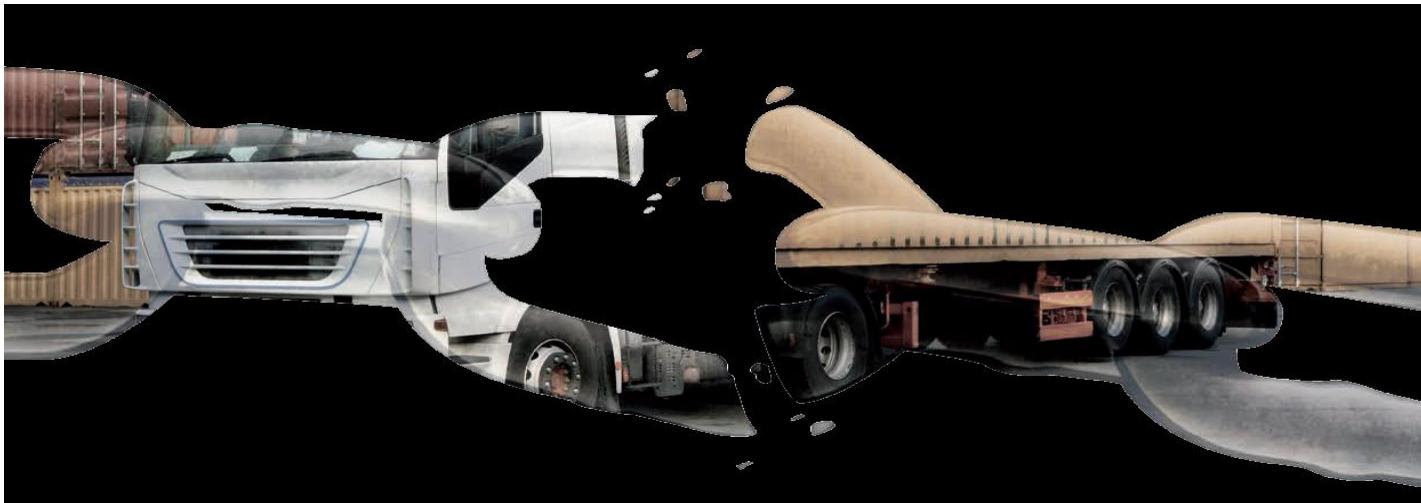
## INNOVACIÓN EN SOLUCIONES ASEGUADORAS

Donación de AGE(R)S al Centro de Documentación de Fundación MAPFRE

## Riesgos emergentes en el transporte.

### **TDI – TRADE DISRUPTION INSURANCE**

- Negocios de elevada estacionalidad,
- Incapacidad para cumplir expectativas y acuerdos,
- Insolvencia de proveedores,
- Imposibilidad de llevar a cabo el transporte con normalidad.



## Riesgos emergentes en el transporte.

### RIESGO POLÍTICO

- Cierre de fronteras,
- Sanciones y embargos,
- Confiscaciones, nacionalización de mercancía o bienes,
- Revueltas, terrorismo, guerras.



# Riesgos emergentes en el transporte.

## CIBERRIESGO

- ORIGEN: hackers, fraude, errores humanos, sabotaje...
- ATAQUES: Robo de datos o códigos, acceso sin autorización, malware, inutilización de servicios, phishing,
- COBERTURA:
  - daños propios (gastos y costes, defensas, restauración de datos, pérdida de ingresos...)
  - reclamaciones de terceros (infracciones, uso de información confidencial, difamación o libelo, daños o pérdidas consecuenciales...)



# Riesgos emergentes en el transporte.

## CONCLUSIONES

Creación de **productos especializados**

... para hacer frente a los **riesgos emergentes**

... utilizando **soluciones innovadoras**

... para **proteger el balance** de nuestros clientes.